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| Course: | Entrepreneurship in Agribusiness |
| Course id: 3МАЕ1I10  |
| Number of ECTS: 6 |
| Teacher: | Dušan B. Milić |
| Course status | Elective |
| Number of active teaching classes (weekly) |
| Lectures: 2 | Tutorials: 2 | Other teaching types: | Study research work: | Other classes: |
| Precondition courses | None |
| 1.Educational goalsMastering the required knowledge and skills in entrepreneurship, and comprehending entrepreneurs, the problems they encounter, the roles they play in various strategic orientations and aspects of the company’s growth and development, as well as the entrepreneurial process in agribusiness.  |
| 2.Educational outcomesComprehending the essence of entrepreneurship as operations and desires for constant innovations, investments and production factor combination with potentials for profit, considering all the business risks in the development and growth of agribusiness.  |
| 3.Course content*Theoretical instruction:* 1. Nature, characteristics and behaviour of entrepreneurs (2). 2. Entrepreneurship as a style of management (2). 3. Innovations and entrepreneurship (4). 4. Entrepreneurial strategies: the concept and importance; strategies of starting a business; entrepreneurial success strategies; alternative legal forms of business enterprises (6). 5. Business leadership capability - entrepreneurs as leaders (6). Risk and uncertainty of agricultural entrepreneurship (4). 7. Financial support of agri-entrepreneurship – business financing, loan business financing, experiences of some countries in agribusiness financing, specific types of financing, starting a business with little capital (6). *Practical Instruction:*Introducing students to the essence of entrepreneurship by means of creating and assessing production programmes in agribusiness. Case studies and individual seminar papers.  |
| 4.Teaching methodsOral lectures, consultations, PPT presentations. |
| Knowledge evaluation (maximum 100 points) |
| Pre-examination obligations | Mandatory | Points | Final exam  | Mandatory | Points |
| Seminar paper (1) | Yes/No | **10** | Written exam (1) | Yes/No |  |
| Case study (1) | Yes/No | **10** | Oral exam | Yes/No | **60** |
| Business plan analysis (1) | Yes/No | **20** |  |  |  |
| Work practice | Yes/No | **-** |  |  |  |
| Other | Yes/No | - |  |  |  |
| Literature  |
| Ord. | Author | Title | Publisher | Year |
| 1. | Elenov R., Dimitrievski D., Sredojević Zorica, Milić D | Agrobiznis, Univerzitet“ Sv. Kirili Metodij“ | Fakultet za Zemjodelski nauki u hrana, Skopje.  | 2011 |
| 2. | Živković D., Peševski M. | Preduzetništvo u agrobiznisu | Poljoprivredni fakultet, Beograd-Zemun.  | 2011 |
| 3. | Todosijević R. | Strateški menadžment, metode, tehnike, knjiga 2 | Ekonomski fakultet; Subotica | 2009 |
| 4. | Pokrajac S.,Tomić Dragica | Preduzetništvo | Alfa-graf NS, Novi Sad | 2008 |
| 5. | James G. Beirlein, Keneth C. Schneeberger, Donald D. Osburn | Principles of agribusiness management | Waveland Press, INC, Fourth edition | 2009 |
| 6. | Milanović R. | Mali biznis i preduzetništvo u poljoprivredi i selu | Institut za ekonomiku poljoprivrede | 2006 |