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| Course: | Entrepreneurial Management |
| Course id: 3ОАЕ5I41 |
| Number of ECTS: 6 |
| Teacher: | Dušan B. Milić |
| Assistant: | Mirjana Lukač Ž. Bulatović |
| Course status | Elective |
| Number of active teaching classes (weekly) |
| Lectures: 2 | Tutorials: 2 | Other teaching types: | Study research work: | Other classes: |
| Precondition courses | None |
| 1.Educational goalsEstablishing two-way communication in order to gain better understanding of entrepreneurship as a current business philosophy, and better understanding of the importance and role of entrepreneurs in modern economic development. This is to be achieved by teaching basic knowledge and skills needed to start and run one’s own business. |
| 2.Educational outcomesComprehending the essence of entrepreneurship as operations and desires for constant innovations, investments and production factor combination with potentials for profit, considering all the business risks in the development and growth of business in the agriculture of the Republic of Serbia.  |
| 3.Course content*Theoretical instruction:* 1. Organization of enterprises in agriculture (1). 2. The concept of system – enterprise as business system. (1). 3. The concept, importance and function of management (2). 4. Entrepreneurship and entrepreneurs: 5 defining the concepts of entrepreneurship and entrepreneurs (2). 6.The development ofentrepreneurial theory (1), 7. The historical dimension of the essence of entrepreneurship and entrepreneurs (1), 8. The features of entrepreneurship and entrepreneurs (2), 9. The models of entrepreneurial activities (2), 10. The entrepreneurial process (2), 11. The schools of innovative entrepreneurship (1), 12. The entrepreneurial milieu (structure) (1), 13. Theentrepreneurial and managerial behaviour of women (2).14. Entrepreneurial business plan (6). 15.Production programmes in agriculture (4). *Practical Instruction:*Introducing candidates to the basics of making and grading production programmes in agriculture. Case of study. |
| 4.Teaching methodsOral lectures, consultations, PPT presentations. |
| Knowledge evaluation (maximum 100 points) |
| Pre-examination obligations | Mandatory | Points | Final exam  | Mandatory | Points |
| Seminar paper (1) | Yes/No | **10** | Written exam (1) | Yes/No | **30** |
| Case study (1) | Yes/No | **10** | Oral exam | Yes/No | **30** |
| Business plan analysis (1) | Yes/No | **20** |  |  |  |
| Work practice | Yes/No | **-** |  |  |  |
| Other | Yes/No | - |  |  |  |
| Literature  |
| Ord. | Author | Title | Publisher | Year |
| 1. | Milić D.,Kalanović Bulatović Branka, Veljković Biljana | Menadžment i organizacija voćarsko-vinogradarske proizvodnje | Agronomski fakultet, Čačak | 2013 |
| 2. | Cvijanović D., Mihailović B., Pejanović R. | Poslovna etika i komuniciranje | Institut za ekonomiku poljoprivrede, Beograd | 2012 |
| 3. | Sredojević Zorica | Troškovi bezbednosti i kvaliteta hrane | Poljoprivredni fakultet, Beograd | 2011 |
| 4. | Sredojević Zorica, Milić Dušan, Dimitrijević Bojan | THE IMPACT OF QUALITY COSTS ON BUSINESS STRATEGY OF AGRICULTURAL ENTERPRISES, Monograph | Faculty of Agricultural Sciences and Food, Skopje. (p.258-271) | 2010 |
| 5. | Ivanović Lana, Milić D, Ivanović S. | Investiranje u hladnjače za voće kao oblik razvojne politike preduzeća | Časopis Ekonomika poljoprivredeGod./Vol. LVI, Broj 4, Beograd. (s.589-599) | 2009 |